



Our story takes a flying start

Each year roughly 100 million pairs of glasses are sold in the U.S., a large market whose demand is often out of the reach of some players in the optical field. Visottica is the only leading European company combining the imagination, creativity and innovation of the Made in Italy with a worldwide business organization.

Visottica's story began in the sky. Osalco Montalban, progeny of an ancient and noble family and a descendent of Charles the Great, was one of the most daring pilots of the 6th Wing of the Italian Air Force. In 1936, he was performing stunts at an altitude of three thousand meters from behind the throttle of his Fiat CR.32 biplane fighter in the skies over the Mediterranean Sea. While keeping a constant eye on his oil pressure and speed gauges, his ears were capable of detecting every little change in the engine sound over the noise of the propellers. He knew the engine intimately and had checked every connection, gear, and screw a thousand times. An accident prevented him from continuing his career as a pilot but did not weaken his passion for mechanics. On the contrary, in 1947, his knowledge of engines led him to open a workshop with three lathes powered by electric motors in one of the family's residences in Conegliano not far from Venice. He split his time between the rooms on the main floor of the house decorated with paintings by Cesare Vecellio (1521-1601) and the barn filled with the roar of the machines manufacturing precision screws.

In 1959 he produced the first spring hinge and in 1968 he moved the factory to the nearby Susegana. His son, Rinaldo Montalban, began spending summers among the lathes or studying new patents and new applications with his father. The company grew and in 1983, long ahead of times, Rinaldo had the foresight to open a sales company in Hong Kong. Since then, with its two strategic centers in Europe and Asia, Visottica has continued to soar to greater heights.

VISOTTICA DEBUTS IN THE USA AN ITALIAN SPIRIT WITH STRONG INTERNATIONAL APPEAL

A leading company in precision mechanics
The perfect partner for customized and innovative solutions

To reinforce its market penetration in the Far East, on September 21, 2010 Visottica signed a strategic partnership with the Mazzucchelli Group, acquiring the control of COMOTEC with its Chinese production facilities.

The revolution in the corporate structure has led to a complete change of the top management and to the introduction of new production processes as well as the use of new materials. Today the plant can be assimilated to the Italian facilities as its organization, technology and inspection methods are up to European quality standards.

Every year Visottica's four production plants, two in Italy and two in China, manufacture more than a billion components covering 15 thousand product categories (made of steel, aluminum, titanium and other alloys) and protected by over 40 patents. The company's turnover in 2013 was 46.1 million Euros, 40% of which came from customized products.

"We have an Italian spirit with a strong international drive" explains Rinaldo Montalban, president of Visottica Industria S.p.A. "The company's headquarters in Susegana, with its 140 technicians, is the place where ideas are born, strategies are discussed and projects are developed together with customers. Italy is the place of creativity, art, and innovative engineering: the legacy of the Renaissance is in our DNA. The factory in Dongguan employs 1,200 people and offers the company a solid production base and a strategic presence in China. The two large production centers in Europe and Asia generate competitive advantages for the company, creating more opportunities for relationships, increasing exchange of knowledge and bringing additional ideas."

"We work with the major players in the Italian fashion industry and with some of the world's leading automotive, electronics, medical and technical sporting equipment industries", adds Daniel Angeli, the engineer in charge of Research and Development. "Our team consists of 35 researchers and specializes in engineering customized and innovative solutions in close collaboration with our partner companies. Our aim is to realize fully functional spring and regular hinges with efficient connecting systems and reliable materials."

